





# SWOT

SWOT analysis (or SWOT matrix) is a strategic planning technique used to help a person or organization identify strengths, weaknesses, opportunities, and threats related to business competition or project planning.

# STRENGTH

- Direct Messaging on Website
- Website Usability
- Huge Social Media Base

# **WEAKNESSES**

- Instagram & Facebook Shop
- Lazada (Not shown on Social Media Platforms)
- Shopee (Not shown on Social Media Platforms)
- Social Media Campaign
- Social Media Content (Too long)
- Social Media Branding
- Services Location Page
   (List of Possible Threats on Website)





# **OPPORTUNITIES**

- Sales Funnel
- Social Media Management & Content Creation Focusing on the Main message of the brand
- Email Marketing
- Explainer Animation/Video Focusing on the Main message of the brand
- Update Messenger Chat Support on Website
- SEO & Website Development

### **THREATS**

- https://straysworthsaving.org/
   (Novelty items for their shop for a cause)
- https://www.animalrescueph.org/
   (Novelty items for their shop for a cause)
- https://www.respawnsible.com
   (IG Page says they do shop for a cause)

